



## What We're Working on @ HQ

As the traditional end of summer is upon us, this also marks the end of our busy dream travel season as well as the end of our fiscal year.

**Chapter Highlights** I had the good fortune to travel to a couple of different chapters in August. I was able to go to Kansas City one weekend and experience first-hand their Boulevard of Dreams event. What an evening! The financial support from their community is incredible. It was more than just their financial support. I could feel and sense the passion that the attendees have for the mission of the Dream Factory and the DF volunteers in the community. During the course of the evening, dreams were revealed, entertainment was provided and Myra Stewart was recognized for her long time leadership with the Kansas City Dream Factory chapter. Congrats to Myra for a well-deserved honor. And congrats to everyone in the KC chapter!

The following weekend I drove with my family to Cape Girardeau, MO (Southeast Missouri) to help with and learn more about their golf scramble. The weather was beautiful, the golf course was in amazing shape and again the support was incredible. There were so many golfers that they had to have an afternoon session as well as a morning session. I learned a lot about putting together a successful golf scramble. During the event, while Stephanie and Staci were helping to give out water, I drove around and interacted with the various golfers. They too had a passion for both our mission and the people who bring the mission to life. Congrats to Laura, the SEMO board members and the volunteers who made the event such a success!

**50/50 Raffle:** Congratulations to the folks on the Bowling Green, KY chapter as they pooled their money, purchased tickets and were the winners. Although we were not able to sell all 100 chance as we had hoped, we believe there are things we learned that can be used to make future fundraisers more successful.

**2019 Rochester Convention** The convention is right around the corner. The deadline to book rooms at a reduced rate at the Hyatt Regency has passed. Last minute registration for the convention can be submitted to Ellen through Wednesday, September 4<sup>th</sup>. Please remember that volunteers who are attending the convention on behalf of and funded by a DF chapter are expected to attend all available sessions.

**2019 Nominations:** The nomination process for the election of new Board members is currently closed. We will be having an election at the September Board meeting and you can expect to receive the information about the candidates from the Nominating Committee in the next few weeks. Depending on the results of the election, there may be a vacant officer position, which would result in nominations from the floor and a follow up vote/election.

**New Chapters**-Since February 1, 2019 we have added chapters in South Dakota(Madison, SD), Florida(Boca Raton, FL), Texas(Dallas area) and Southwest Missouri(Springfield, MO). In 2 weeks, I am traveling to Phoenix to meet with and provide an orientation to our newest chapter, the Dream Factory of Phoenix! As an added bonus, while in Phoenix I am meeting with Cindy and Mike from the Arizona chapter. Not only am I meeting with Cindy and Mike to learn more about their chapter, in addition they have arranged for a meeting with a group of local real estate folks who are supporting the Arizona chapter. Thanks to Cindy's leadership, this partnership has potential for regional and/or national implications.

**2019 Awards Nominations** We have 6 awards for which we are currently accepting nominations. Currently we have received nominations from the following chapters: Audrain County, NW Missouri, Nebraska, Rochester and Jersey Shore. This is just one manner to recognize all the great things that are going on at the chapter level. Please submit to Mike any last minute award nominations by Wednesday, September 4<sup>th</sup>.

**Service Pins** Please submit to Mike at [mike.mckenzie@dreamfactoryinc.org](mailto:mike.mckenzie@dreamfactoryinc.org) the members of your chapter who are due to receive a service pin this year. Pins are awarded for every 5 years of service. Recipients that are at the convention will receive their pins at the Awards Dinner on Friday September 20, 2019. All others will be mailed to the chapters.

**Dream Applications** PLEASE be sure to use the most up to date application your chapter when working with families. It is available in the volunteer section of the website and it is shorter in length than the previous application.

**Fiscal Year End** August 31, 2019 is the end of our fiscal year. Chapter board elections should have occurred at the August chapter meeting or be scheduled to occur at the chapter September meeting to elect officers for the new year. A 2019-20 list of the board members must be submitted to HQ to insure that the proper people are covered on our D&O insurance policy. A chapter contract must be signed by the area coordinator each year. I will be emailing contracts next week. In addition, the **August financial reports are due September 15, 2019**. This provides us 3 days to compile the year-end reports. Because of the year-end reports we put together for the September board meeting, as is always the case, there is no 30-day grace period with the August reports.

**Important dates:**

**September 4, 2019** - Awards Nominations due

**September 4, 2019**-service pin information due to Mike

**September 15, 2019** - 8/31 reports due to Ellen

**September 19-21, 2019** - DF Convention in Rochester

### Financial Overview thru July 31, 2019

	Sep -July 19	YTD Budget	\$ Over (Under) Budget
<b>Total Income</b>	\$ 225,156.97	\$ 269,114.51	\$ (43,957.54)
<b>Total Program Services Expenses</b>	\$ 55,247.29	\$ 52,639.50	\$ 2,607.79
<b>Total Fundraising Expenses</b>	\$ 43,582.14	\$ 48,561.40	\$ (4,979.26)
<b>Total Administrative Expenses</b>	\$ 173,694.73	\$ 184,067.15	\$ (10,372.42)
<b>Net Income</b>	\$ (47,367.19)	\$ (16,153.54)	\$ 31,213.65

### Dream Count

Jun-19	Jun-18	Jun-17
207	176	177

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