

What We're Working on @ HQ

January 2019



Happy New Year Dream Factory!! We hope this newsletter finds everyone staying nice and warm this winter. Based on the above pictures, we at HQ are FREEZING! January has been especially cold thus far and based on the national weather picture, it appears that many of you are also experiencing similar temperatures. I would like to extend a big, WARM welcome to our newest chapter, The Dream Factory of Texas located in Frisco, Texas, which is just north of Dallas/Ft Worth. The chapter will officially open on February 1st and has been started by Taylor Karp and her father, Chris Karp. Chris and Taylor have put together an amazing group of volunteers to serve on their board. They are working through the backlog of referrals in the Dallas area to determine their first dream. Thanks to the Lexington chapter for volunteering to fund the first dream for Texas and to the Kansas City chapter for providing technical support through the lens of a chapter.

Dream Count-thanks to all the volunteers and board members, the dream count is 6 over last year and 11 over from the year before. And that is without mAagic flight!!!! At our current pace, we are on track to complete 272 dreams-the most since 2013-2014. **You all are killing it!!!!**

Do you know? Do you know the most frequent diagnoses for Dream Factory recipients over the last 2 years? Do you know the city that has generated the most referrals in the last 4 months? Do you know the state that has generated the most referrals in the last 4 months? Do you know the most frequent sources of Dream Factory information cited in referrals? Why are the answers to the above questions important? Find out the answers to these and other important questions at the mid-year March meeting.

Mid-year Meeting The mid-year meeting is on Saturday March 2, 2019 in the conference room in the lower level of the National Headquarters located at 410 W. Chestnut St. Louisville, KY 40202. We have a block of rooms at the Hilton Garden Inn Downtown Louisville at 350 W. Chestnut St. The room rate is \$139 per night, which includes breakfast. Below is the link to insure you receive the correct rate when booking. If you have not done so, please notify Mike at mike.mckenzie@dreamfactoryinc.org who from your chapter will be attending the meeting. There will be a hospitality room Friday evening. We are planning on a panel discussion led by a recent dream recipient, the parent of a recent dream recipient and the parents of a dream recipient from 10 years ago. They are going to share their experiences and put a voice to what it means to receive a dream from the child's perspective, from the parent's perspective and the parents' perspective of the impact of a dream over time.

Booking Link:

https://secure3.hilton.com/en_US/gi/reservation/book.htm?inputModule=HOTEL&ctyhocn=SDFLDGI&pec_plan=DF19&arrival=20190228&departure=20190303&cid=OM,WW,HILTONLINK,EN,DirectLink&fromId=HILTONLINKDIRECT

Audit/990's It's January so that means we have submitted our 990's to the IRS and our Audit/Financial report is ready for anyone that is interested to review. Both 990's and the Audit are available on the website (www.dreamfactoryinc.org) on the "About Us" tab.

The Dream Factory National Headquarters • 410 W. Chestnut St., Suite 530 • Louisville, KY 40202
Phone: 1.502.561.3001 • FAX: 1.502.561.3004 • E-mail: dfinfo@dreamfactoryinc.org • Website: www.dreamfactoryinc.org



Convention 2019 We are excited to announce that we will be in Rochester, NY for Convention 2019. The dates are September 20-21, 2019. Side trips include a visit to Niagara Falls scheduled for both Friday AND Sunday for those that arrive late on Friday. Other side trips include wine and beer tours as well as local museums. As additional plans are developed, we will share with everyone.

Technology-in the past many of you when logging on to email, may have received this message-“it is not recommended to proceed” error message. In the past, the cost to purchase our own certificate was in excess of \$2,000. The cost was reduced to \$200 and HQ has paid for that service. You should no longer see that message when logging on to Dream Factory email.

Meet our Interns- My name is Bricklen Avdevich I am 17 years old and I am a senior at Holy Cross High School. I am also a dual sport athlete, competing in football during the fall semester and track during the spring. My interest in the Dream Factory’s work was sparked my junior year of high school while doing service at Pitt Academy in Louisville, KY. It is a school for children with special needs or children who are handicapped and it quite honestly had a large impact on me personally. Because of the time I spent there, that change in me led me to the Dream Factory supporting something that actually means something to me. I look forward to every Thursday when I am able to be in the office with the wonderfully dedicated people at this organization. I learn something new every day I am here and am proud to say I am a part of this organization.

My name is Hannah Summers. I am a senior at Holy Cross High School. I am a cheerleader for my school and I am a cheer coach for younger girls. After I graduate I want to be a nurse. I come to intern at the Dream Factory every Thursday. From this experience, I have learned a lot. I have learned more about what it is to work together. I have learned things about communication in the work place. I am excited to finish off the year at the Dream Factory.

Financial Overview thru December 31, 2018

	Sep - Dec 18	YTD Budget	\$ Over (Under) Budget
Total Income	\$ 56,967.35	\$ 74,741.49	\$ (17,774.14)
Total Program Services Expenses	\$ 18,642.76	\$ 18,853.00	\$ (210.24)
Total Fundraising Expenses	\$ 15,822.01	\$ 17,259.70	\$ (1,437.69)
Total Administrative Expenses	\$ 61,466.09	\$ 71,884.70	\$ (10,418.61)
Net Income	\$ (38,963.51)	\$ (33,255.91)	\$ 5,707.60

Total Dreams

Nov-18	Nov-17	Nov-16
68	62	57

